| FL LMSC Profit and Loss Statemer | 2019     | 2018      | Aug YTD<br>2018 | 2018       | 2017     | 2016     | 2019  |
|----------------------------------|----------|-----------|-----------------|------------|----------|----------|---|
| Income                           | Budget   | Budget    | Actuals         | Actuals to | Actuals  | Actuals  | Notes                                       |
| Registration Fees to LMSC        | \$23,890 | \$23,202  | \$16,223        | -\$6,979   | \$20,246 | \$25,604 | 2450 ind@\$8 + 62 club@\$11 + 164 OEVT@\$22 |
| Donations                        | \$250    | \$0       | \$312           | \$312      |          |          |   |
| Sanction Fees paid to LMSC       | \$2,000  | \$0       | \$2,195         | \$2,195    |          |          |   |
| Interest                         | \$10     | \$15      | \$7             | -\$8       | \$12     | \$12     |   |
| Total Income                     | \$26,150 | \$23,217  | \$18,737        | -\$4,480   | \$20,258 | \$25,616 |   |
| Expense                          |          |           |                 |            |          |          |   |
| Meet expense                     | \$5,643  | \$10,954  | \$3,437         | \$7,517    | \$8,353  | \$9,293  |   |
| Convention                       | \$10,180 | \$8,600   | \$1,440         | \$7,160    | \$8,025  | \$7,063  | 6 vote+3 auto voting+1 auto voting chair    |
| Registration Fees to USMS        | \$3,492  | \$0       | \$2,535         | -\$2,535   |          |          | 17 ind@\$43 + 7 club@\$43 + 164 OEVT@\$15   |
| Conv Social                      | \$0      | \$0       | \$0             | \$0        | \$0      | \$0      |   |
| Pan Am Meet Exp                  | \$0      | \$9,000   | \$9,000         | \$0        | \$0      | \$0      |   |
| ALTS                             | \$450    | \$600     | \$225           | \$375      | \$75     | \$750    | 6 people                                    |
| Awards Banquet                   | \$475    | \$494     | \$456           | \$38       | \$494    | \$388    |   |
| Sanction Fees                    | \$4,065  | \$2,100   | \$3,610         | -\$1,510   | \$2,815  | \$1,718  | To Go: 5 pool meets. See Meet Expense       |
| Registration Exp                 | \$1,340  | \$1,340   | \$0             | \$1,340    | \$1,259  | \$885    |   |
| Newsletter                       | \$0      | \$0       | \$0             | \$0        | \$0      | \$13     |   |
| Web Site                         | \$12     | \$12      | \$0             | \$12       | \$12     | \$18     |   |
| Gifts                            | \$600    | \$900     | \$0             | \$900      | \$505    | \$245    |   |
| Fees                             | \$61     | \$61      | \$61            | \$0        | \$61     | \$61     |   |
| Coach Cert                       | \$400    | \$500     | \$0             | \$500      | \$50     | \$900    | 8 people                                    |
| Office                           | \$51     | \$51      | \$13            | \$38       | \$63     | \$518    |   |
| Travel                           | \$1.400  | \$1.400   | \$0             | \$1.400    | \$387    | \$77     |   |
| USMS Clinics                     | \$0      | \$0       | \$0             | \$0        | \$0      | \$345    |   |
| Total Expense                    | \$28,169 | \$36,012  | \$20,777        | \$15,235   | \$22,099 | \$22,274 |   |
| Profit/(Loss)                    | -\$2,019 | -\$12,795 | -\$2,040        | \$10,755   | -\$1,841 | \$3,342  |   |
| FL LMSC Balance Sheet            | Budget   | Budget    | Actuals         | 2017       | Actuals  |          |   |
| Savings Account                  | \$25,140 | \$27,159  | \$39,967        | \$12.808   | \$39,954 | \$39,941 |   |
| Checking                         | \$8,465  | \$8,465   | \$6,416         | -\$2.049   | \$8,465  | \$10,318 |   |
| Total Assets                     | \$33,605 | \$35,624  | \$46,383        | \$10,759   | \$48,419 | \$50,259 |   |
| Liabilities and Net Assets       |          |           |                 |            |          |          |   |
| Liabilities                      | \$0      | \$0       | \$0             | \$0        | \$0      | \$0      |   |
| Net Assets                       | \$33,605 | \$35,624  | \$46,383        | \$10.759   | \$48,419 | \$50,259 |   |
| Total Liabilities and Net        | \$33,605 | \$35,624  | \$46,383        | \$10,759   | \$48,419 | \$50,259 |   |

2018 FL LMSC Aug YTD Budget Statement

| Statement of Revenue and E     | xpense       | Statement of Assets and Fund Balances |                        |                |          |  |  |  |  |
|--------------------------------|--------------|---------------------------------------|------------------------|----------------|----------|--|--|--|--|
| Revenue                        |              |                                       | Assets                 |                |          |  |  |  |  |
| Individual Registrations       |              | \$12,808                              | Cash-Che               | ecking Account | \$6,416  |  |  |  |  |
| Club Registrations             | \$350        | Cash-Say                              | ings Account           | \$39,967       |          |  |  |  |  |
| One Event Registrations        | \$2,970      |                                       | Total Assets           | \$46,383       |          |  |  |  |  |
| Transfers                      | \$95         |                                       |                        |                |          |  |  |  |  |
| One Event converted to full    |              | \$0                                   |                        |                |          |  |  |  |  |
| Donations                      |              | \$312                                 |                        |                |          |  |  |  |  |
| Sanction Fee 5643              |              | \$2,195                               |                        |                |          |  |  |  |  |
| Interest                       |              | \$7                                   |                        |                |          |  |  |  |  |
| Total Revenue                  |              | \$18.737                              |                        |                |          |  |  |  |  |
| Expense                        |              |                                       |                        |                |          |  |  |  |  |
| Individual Registrations to US | MS           | \$424                                 | Fund Balance           |                |          |  |  |  |  |
| Club Registrations to USMS     |              | \$86                                  | End of 2017            | \$48,419       |          |  |  |  |  |
| One Event Registrations to U   | SMS          | \$2,025                               | Net Excess (Deficit)   |                | -\$2,040 |  |  |  |  |
| Registration Expense           |              | \$0                                   | YTD 2018               |                | \$46,383 |  |  |  |  |
| Awards Banquet                 |              | \$456                                 |                        |                | -        |  |  |  |  |
| Meet Expense                   |              | \$12,437                              |                        |                |          |  |  |  |  |
| ALTS                           |              | \$225                                 |                        |                |          |  |  |  |  |
| Sanction Fees paid to USMS     |              | \$3,610                               |                        | Total          | LMSC     |  |  |  |  |
| Office Expenses                |              |                                       | 2018 Individua         | l \$51         | \$8      |  |  |  |  |
| Postage                        | \$13         |                                       | Club                   | \$54           | \$11     |  |  |  |  |
| Copying                        | \$0          |                                       | OEVT                   | \$22           | \$7      |  |  |  |  |
| Other                          | \$0          |                                       | Out of State Transfers | \$8            |          |  |  |  |  |
| Total Office                   |              | \$13                                  |                        | ·              |          |  |  |  |  |
| Newsletter                     |              | \$0                                   | Registration S         |                |          |  |  |  |  |
| Website                        |              | \$0                                   | Individual             | \$12,384       |          |  |  |  |  |
| Convention                     |              |                                       | Club                   | \$264          |          |  |  |  |  |
| Hotel                          | \$0          |                                       | One Event              | \$945          |          |  |  |  |  |
| 27159                          | \$0          |                                       | Transfers              | \$95           |          |  |  |  |  |
| Registration                   | \$1,440      |                                       | OEVT Converted to full | \$0            |          |  |  |  |  |
| Transportation                 | \$0          |                                       | Donations              | \$312          |          |  |  |  |  |
| Total Convention               |              | \$1,440                               | Total Registration     | \$14,000       |          |  |  |  |  |
| Gifts                          |              | \$0                                   | x-check                | \$16,223       |          |  |  |  |  |
| Fees                           |              | \$61                                  |                        | • •            |          |  |  |  |  |
| Coach Certification            |              | \$0                                   |                        |                |          |  |  |  |  |
| Travel                         |              | \$0                                   | 2018 MIS               | SC 0           |          |  |  |  |  |
| USMS Clinic                    |              | \$0                                   |                        |                |          |  |  |  |  |
| Total Expenditu                |              | \$20,777                              |                        | x-check        | \$46,383 |  |  |  |  |
| Net Excess (Deficit) Revenue   | over Expense | -\$2,040                              | Fund Balance           |                | \$46,383 |  |  |  |  |

| FL LMSC Conve     | ention 2019 Worl | sheet St L | ouis MO- Based on 2    | 2016 BUDGET 1                             | for Atlanta        |          |  |  |
|-------------------|------------------|------------|------------------------|---|--------------------|----------|--|--|
|                   |                  |            | .30/mile car;650 miles | hotel 1/2 rate<br>\$132 max 5<br>normal 4 |                    |          | 6 voting are allotted<br>Optional to pay fo<br>travel and the<br>remaining are |  |
|                   |                  |            | Plane shuttle parking  | \$30 tax, not all                         | Food = \$100 Total |          | Minimum Required   |  |
| Туре              | Name             | Convention | Travel                 |   |                    |          |  |  |
| FL Vote 1         | Scott Bay        | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$620  |  |
| FL Vote 2         | Meegan Wilson    | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$620  |  |
| FL Vote 3         | Jillian Wilkins  | \$170.00   | \$500.00               | \$350.00                                  | \$100.00 \$1,120   |          | \$620  |  |
| FL Vote 4         |                  | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$620  |  |
| FL Vote 5         | 5643             | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$620  |  |
| FL Vote 6         |                  | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$620  |  |
| Auto Voting 2     | Laura Groselle   | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$620  |  |
| Auto Voting 1     | Jack Groselle    | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$0  |  |
| Auto Voting 3     | Joannie Campbel  | \$170.00   | \$500.00               | \$350.00                                  | \$100.00           | \$1,120  | \$0  |  |
| Auto Voting Chair | Bob Jennings     | USMS pays  | USMS pays              | USMS pays                                 | \$100.00           | \$100    | \$100  |  |
| Total             |                  |            |                        |   |                    | \$10,180 | \$4,440  |  |

## Online Entry Fees Reimbursed by the Florida LMSC for Sanctioned Events

| Meet Expense (Online Entry Fees) | Estimated # 2019 entrants | Buc | sed 2019<br>Iget (@<br>entrant) | # 2018<br>swimmers<br>(est.) | <br>timated<br>18 cost | # 2017<br>swimmers | 4  | 2017<br>Actual<br>cost | # 2016<br>swimmers | 2016<br>Actual<br>cost |        |
|----------------------------------|---------------------------|-----|---------------------------------|------------------------------|------------------------|--------------------|----|------------------------|--------------------|------------------------|--------|
| Valentine meet                   | 192                       | \$  | 576                             | 192                          | \$<br>700              | 196                |    | ?                      | 183                | \$                     | 737    |
| St Pete SCY meet                 | 114                       | \$  | 342                             | 114                          | \$<br>400              | 138                |    | ?                      | 153                | \$                     | 463    |
| Ocala Spring Meet                | 22                        | \$  | 66                              | 22                           | \$<br>66               | 17                 | \$ | -                      | 13                 | \$                     | -      |
| NTC Masters Spring Classic       | 0                         | \$  | -                               | 0                            | \$<br>-                | 45                 | \$ | -                      | 0                  | \$                     | -      |
| Lido Key (OW)                    | 200                       | \$  | 600                             | 164                          | \$<br>2,013            | 177                | \$ | 2,133                  | 158                | \$                     | 1,892  |
| Hurricane Man (OW)               | 250                       | \$  | 750                             | 195                          | \$<br>833              | 305                | \$ | 1,220                  | 332                | \$                     | 1,350  |
| Tropical Splash (OW)             | 225                       | \$  | 675                             | 148                          | \$<br>591              | 256                | \$ | 750                    | 311                | \$                     | 1,089  |
| Naples T2 meet                   | 50                        | \$  | 150                             | 0                            | \$<br>-                | 0                  | \$ | -                      | 0                  | \$                     | -      |
| Bumpy Jones meet                 | 155                       | \$  | 465                             | 155                          | \$<br>600              | 128                | \$ | 501                    | 151                | \$                     | 571    |
| St Pete LCM meet                 | 121                       | \$  | 363                             | 121                          | \$<br>400              | 107                |    | ?                      | 139                | \$                     | 402    |
| Pan Am Meet                      | 0                         | \$  | -                               | 1709                         | ?                      | 0                  | \$ | -                      | 0                  | \$                     |        |
| Pan Am (OW)                      | 0                         | \$  | -                               | 400                          | ?                      | 0                  | \$ | -                      | 0                  | \$                     | -      |
| Ocala Fall Meet                  | 22                        | \$  | 66                              | 22                           | \$<br>-                | 14                 | \$ | -                      | 18                 | \$                     | -      |
| Dog Days/Tails End meet          | 60                        | \$  | 180                             | 60                           | \$<br>200              | 0 (canc.)          | \$ | 119                    | 78                 | \$                     | 250    |
| Rowdy meet                       | 350                       | \$  | 1,050                           | 350                          | \$<br>1,950            | 302                | \$ | 1,373                  | 347                | \$                     | 1,940  |
| Shark Tank meet                  | 120                       | \$  | 360                             | 120                          | \$<br>400              | 116                | \$ | 408                    | 129                | \$                     | 428    |
| Swim DeSoto (OW)                 | 0                         | \$  | -                               | 0                            | \$<br>-                | 0                  | \$ | -                      | 100                | \$                     | 1,156  |
| Total                            |                           | \$  | 5,643                           |                              | \$<br>8,153            |                    | \$ | 6,504                  |                    | \$                     | 10,278 |