

| FL LMSC Profit and Loss Statement | 2020 | Aug YTD 2020 | 2020 | 2019 | Dec YE 2019 | 2019 | 2018 | 2017 |
|-----------------------------------|---------------|----------------|-------------------|---------------|----------------|-------------------|----------------|----------------|
| Income | Budget | Actuals | Actuals to Budget | Budget | Actuals | Actuals to Budget | Actuals | Actuals |
| Registration Fees to LMSC | \$23,242 | \$12,028 | -\$11,214 | \$23,890 | \$23,248 | -\$642 | \$22,304 | \$20,246 |
| Donations | \$250 | \$535 | \$285 | \$250 | \$971 | \$721 | \$545 | |
| Sanction Fees paid to LMSC | \$2,000 | \$200 | -\$1,800 | \$2,000 | \$1,170 | -\$830 | \$2,245 | |
| Interest | \$10 | \$6 | -\$4 | \$10 | \$13 | \$3 | \$12 | \$12 |
| Total Income | \$25,502 | \$12,769 | -\$12,733 | \$26,150 | \$25,402 | -\$749 | \$25,106 | \$20,258 |
| Expense | | | | | | | | |
| Meet expense | \$5,643 | \$1,647 | \$3,996 | \$5,643 | \$4,683 | \$960 | \$5,929 | \$8,353 |
| Convention | \$5,956 | \$0 | \$5,956 | \$10,180 | \$14,201 | -\$4,021 | \$11,520 | \$8,025 |
| Registration Fees to USMS | \$4,312 | \$340 | \$3,972 | \$4,312 | \$2,732 | \$1,580 | \$3,009 | |
| Conv Social | \$167 | \$0 | \$167 | \$0 | \$0 | \$0 | \$167 | \$0 |
| Pan Am Meet Exp | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$9,000 | \$0 |
| ALTS | \$450 | \$225 | \$225 | \$450 | \$225 | \$225 | \$225 | \$75 |
| Awards Banquet | \$475 | \$0 | \$475 | \$475 | \$432 | \$43 | \$456 | \$494 |
| Sanction Fees | \$4,065 | \$200 | \$3,865 | \$4,065 | \$3,020 | \$1,045 | \$4,860 | \$2,815 |
| Registration Exp | \$1,340 | \$0 | \$1,340 | \$1,340 | \$824 | \$516 | \$1,265 | \$1,259 |
| Newsletter | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Web Site | \$64 | \$65 | -\$1 | \$12 | \$0 | \$12 | \$0 | \$12 |
| Gifts | \$600 | \$106 | \$494 | \$600 | \$318 | \$282 | \$318 | \$505 |
| Fees | \$61 | \$61 | \$0 | \$61 | \$61 | \$0 | \$61 | \$61 |
| Coach Cert | \$400 | \$251 | \$149 | \$400 | \$100 | \$300 | \$150 | \$50 |
| Office | \$51 | \$44 | \$7 | \$51 | \$572 | -\$521 | \$33 | \$63 |
| Travel | \$750 | \$50 | \$700 | \$1,400 | \$742 | \$658 | \$0 | \$387 |
| USMS Clinics | \$1,050 | \$0 | \$1,050 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Total Expense | \$25,384 | \$2,989 | \$22,395 | \$28,989 | \$27,910 | \$1,079 | \$36,993 | \$22,099 |
| Profit/(Loss) | \$118 | \$9,780 | \$9,662 | -\$2,839 | -\$2,508 | \$331 | -\$11,887 | -\$1,841 |
| FL LMSC Balance Sheet | Budget | Actuals | Variance | Budget | Actuals | Varianc | Actuals | Actuals |
| Savings Account | \$37,101 | \$36,988 | -\$113 | \$24,320 | \$36,983 | \$12,663 | \$36,973 | \$39,954 |
| Checking | \$10,595 | \$20,369 | \$9,774 | \$8,465 | \$10,595 | \$2,130 | \$6,250 | \$8,465 |
| Total Assets | \$47,696 | \$57,357 | \$9,661 | \$32,785 | \$47,578 | \$14,793 | \$43,223 | \$48,419 |
| Liabilities and Net Assets | | | | | | | | |
| Liabilities | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| Net Assets | \$47,696 | \$57,357 | \$9,661 | \$32,785 | \$47,578 | \$14,793 | \$43,223 | \$48,419 |
| Total Liabilities and Net | \$47,696 | \$57,357 | \$9,661 | \$32,785 | \$47,578 | \$14,793 | \$43,223 | \$48,419 |

2020 FL LMSC Budget Aug YTD

| Statement of Revenue and Expense | | | Statement of Assets and Fund Balances | | |
|-------------------------------------|----------|--|---------------------------------------|----------|------|
| Revenue | | | Assets | | |
| Individual Registrations | \$11,888 | | Cash-Checking Account | \$20,369 | |
| Club Registrations | \$132 | | Cash-Savings Account | \$36,988 | |
| One Event Registrations | \$0 | | Total Assets | \$57,357 | |
| Transfers | \$8 | | | | |
| One Event converted to full | \$0 | | | | |
| Donations | \$535 | | | | |
| Sanction Fee | \$200 | | | | |
| Interest | \$6 | | | | |
| Total Revenue | \$12,769 | | | | |
| Expense | | | Fund Balance | | |
| Individual Registrations to USMS | \$340 | | End of 2019 | \$47,578 | |
| Club Registrations to USMS | \$0 | | Net Excess (Deficit) | \$9,780 | |
| One Event Registrations to USMS | \$0 | | YTD 2020 | \$57,358 | |
| Registration Expense | \$0 | | | | |
| Awards Banquet | \$0 | | | | |
| Meet Expense | \$1,647 | | | | |
| ALTS | \$225 | | 2019 Individual | \$53 | \$8 |
| Sanction Fees paid to USMS | \$200 | | Club | \$56 | \$11 |
| Office Expenses | | | OEVT | \$22 | \$2 |
| Postage | \$44 | | Out of State Transfers | \$8 | |
| Copying | \$0 | | 2020 Individual | \$53 | \$8 |
| Other | \$0 | | OEVT | \$15 | \$3 |
| Total Office | \$44 | | Club | \$56 | \$11 |
| Newsletter | \$0 | | Registratio Summary | | |
| Website | \$65 | | Individua | \$11,548 | |
| Convention | | | Club | \$132 | |
| Hotel | \$0 | | One | \$0 | |
| Food | \$0 | | Transfers | \$8 | |
| Registratio | \$0 | | OEVT Converted to full | \$0 | |
| Transporta | \$0 | | Donations | \$535 | |
| Social | \$0 | | Total Registration | \$12,223 | |
| Total Convention including Social | \$0 | | x-check | \$12,223 | |
| Gifts | \$106 | | | | |
| Fees | \$61 | | | | |
| Officials Rule Book / Coach Cert | \$251 | | 2020 MISC | | |
| Travel | \$50 | | | | |
| Total Expenditures | \$2,989 | | x-check | \$57,357 | |
| Net Excess (Deficit) Revenue over E | \$9,780 | | Fund Balance | \$57,358 | |

Online Entry Fees Reimbursed by the Florida LMSC for Sanctioned Events

| Meet Expense (Online Entry Fees) | Estimated # 2019 entrants | Proposed 2019 Budget (@ \$3/entrant) | # 2018 swimmers (est.) | Estimated 2018 cost | # 2017 swimmers | 2017 Actual cost | # 2016 swimmers | 2016 Actual cost |
|----------------------------------|---------------------------------|--|------------------------------|------------------------|--------------------|------------------------|--------------------|------------------------|
| Valentine meet | 192 | \$ 576 | 192 | \$ 700 | 196 | ? | 183 | \$ 737 |
| St Pete SCY meet | 114 | \$ 342 | 114 | \$ 400 | 138 | ? | 153 | \$ 463 |
| Ocala Spring Meet | 22 | \$ 66 | 22 | \$ 66 | 17 | \$ - | 13 | \$ - |
| NTC Masters Spring Classic | 0 | \$ - | 0 | \$ - | 45 | \$ - | 0 | \$ - |
| Lido Key (OW) | 200 | \$ 600 | 164 | \$ 2,013 | 177 | \$ 2,133 | 158 | \$ 1,892 |
| Hurricane Man (OW) | 250 | \$ 750 | 195 | \$ 833 | 305 | \$ 1,220 | 332 | \$ 1,350 |
| Tropical Splash (OW) | 225 | \$ 675 | 148 | \$ 591 | 256 | \$ 750 | 311 | \$ 1,089 |
| Naples T2 meet | 50 | \$ 150 | 0 | \$ - | 0 | \$ - | 0 | \$ - |
| Bumpy Jones meet | 155 | \$ 465 | 155 | \$ 600 | 128 | \$ 501 | 151 | \$ 571 |
| St Pete LCM meet | 121 | \$ 363 | 121 | \$ 400 | 107 | ? | 139 | \$ 402 |
| Pan Am Meet | 0 | \$ - | 1709 | ? | 0 | \$ - | 0 | \$ - |
| Pan Am (OW) | 0 | \$ - | 400 | ? | 0 | \$ - | 0 | \$ - |
| Ocala Fall Meet | 22 | \$ 66 | 22 | \$ - | 14 | \$ - | 18 | \$ - |
| Dog Days/Tails End meet | 60 | \$ 180 | 60 | \$ 200 | 0 (canc.) | \$ 119 | 78 | \$ 250 |
| Rowdy meet | 350 | \$ 1,050 | 350 | \$ 1,950 | 302 | \$ 1,373 | 347 | \$ 1,940 |
| Shark Tank meet | 120 | \$ 360 | 120 | \$ 400 | 116 | \$ 408 | 129 | \$ 428 |
| Swim DeSoto (OW) | 0 | \$ - | 0 | \$ - | 0 | \$ - | 100 | \$ 1,156 |
| Total | | \$ 5,643 | | \$ 8,153 | | \$ 6,504 | | \$ 10,278 |

| | | | |
|--|----------------------|------|-------|
| 2020 | # Members | 2020 | 2019 |
| Feb: Gulf Coast Sr Games (Sarasota) = yes | SHARK Sarasota - 335 | \$70 | \$272 |
| Mar: Good Life Games (Clearwater) = yes | SPM St Pete - 263 | \$55 | \$213 |
| Mar: Capital City Sr Games (Tallahassee) = | CAM Clearwater - 152 | \$32 | \$122 |
| Apr: Y-Nationals (Orlando) = yes | FACT - 111 | \$23 | \$90 |
| Apr: The Villages Sr Games (The Villages) = | YCFM Orlando - 79 | \$17 | \$64 |
| Sep: UF-Health Gainesville | T2NM Naples - 75 | \$16 | \$61 |

2019 FL LMSC Convention W Jun YTD 2020

| | | | | | | | |
|--|-----------------|-----------------|------------------------|-------------------------------------|--------------|----------|--|
| FL LMSC Convention 2019 Worksheet St Louis MO- Based on 2017 BUDGET for Dallas | | Feb YTD 2019 | | | | | |
| 2019 Notes: Convention Rate = \$180. Groselles no longer are Auto Voting | | | .30/mile car;650 miles | hotel 1/2 rate \$132 max 5 | | | 5 voting are allotted, Optional to pay for travel and the remaining are |
| | | | Plane shuttle parking | \$30 tax, r | Food = \$100 | Total | Minimum Required |
| Type | Name Ten | Convention | Travel | | | | |
| | | | | | | | |
| FL Vote 1 | Scott Bay | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$620 |
| FL Vote 2 | Meegan W | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$620 |
| FL Vote 3 | Jillian Wilk | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$620 |
| FL Vote 4 | Cheryl Kup | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$620 |
| FL Vote 5 | | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$620 |
| FL Vote 6 | | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$620 |
| Auto Voting 2 | Laura Gro | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$620 |
| Auto Voting 1 | Jack Gros | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$0 |
| Auto Voting 3 | Joannie C | \$170.00 | \$500.00 | \$350.00 | \$100.00 | \$1,120 | \$0 |
| Auto Voting Chair 1 | Bob Jennings | JSMS pays | USMS pays | JSMS pay | \$100.00 | \$100 | \$100 |
| Total | | | | | | \$10,180 | \$4,440 |

| 2020 FL LMSC Convention Worksheet | | Jun YTD 2020 | | | | | |
|-----------------------------------|--------------|-----------------|--------------|--------------------------------|-------------|---------|------------------------------|
| | | | .30/mile car | hotel 1/2 max 5 normal 4 | | | 5 voting are allotted, |
| | | | Plane shutt | | Food = \$10 | Total | Minimum |
| Type | Name tent | Convention | Travel | | | | |
| FL Vote 1 | Scott Bay | \$170.00 | \$129.00 | \$350.00 | \$100.00 | \$749 | \$620 |
| FL Vote 2 | Meegan V | \$170.00 | \$129.00 | \$350.00 | \$100.00 | \$749 | \$620 |
| FL Vote 3 | Jillian Wilk | \$170.00 | \$129.00 | \$350.00 | \$100.00 | \$749 | \$620 |
| FL Vote 4 | Cheryl Ku | \$170.00 | \$129.00 | \$350.00 | \$100.00 | \$749 | \$620 |
| FL Vote 5 | Laura Gro | \$170.00 | \$430.00 | \$350.00 | \$100.00 | \$1,050 | \$620 |
| FL Vote 6 | Jack Gros | \$170.00 | \$430.00 | \$350.00 | \$100.00 | \$1,050 | \$620 |
| Auto Voting 2 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0 | \$0 |
| Auto Voting 1 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0 | \$0 |
| Auto Voting 3 | Joannie C | \$170.00 | \$261.00 | \$0.00 | \$100.00 | \$531 | \$270 |
| Auto Voting Chair 1 | Bob Jenni | JSMS pays | JSMS pays | SMS pay | \$100 | \$100 | \$100 |
| | | | | | | | |
| Hospitality 1 | Dave Wilson | \$0.00 | \$129.00 | SMS pay | \$100.00 | \$229 | \$229 |
| Hospitality 2 | | \$0.00 | \$0.00 | SMS pay | \$0.00 | \$0 | \$0 |
| Hospitality 3 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0 | \$0 |
| Hospitality 4 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0 | \$0 |
| Hospitality 5 | | \$0.00 | \$0.00 | \$0.00 | \$0.00 | \$0 | \$0 |
| | | | | | | | |
| | | | | | Total | \$5,956 | \$4,319 |
| | | | | | | | |
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| Unified Fee for FL LMSC | Jun YTD 2020 | | | Unified | | | 2019 # Registrations as of August 2019 |
|----------------------------|------------------|-----------------|-------|------------------|-----------------|-------|---|
| Fees | USMS | LMSC | Total | USMS | LMSC | Total | |
| Individual | \$45 | \$8 | \$53 | \$48 | \$12 | \$60 | 2352 |
| Club | \$45 | \$11 | \$56 | \$48 | \$12 | \$60 | 68 |
| OEVT | \$20 | \$2 | \$22 | \$12 | \$3 | \$15 | 103 |
| Revenue | | | | | | | |
| Individual | \$105,840 | \$18,816 | | \$112,896 | \$28,224 | | |
| Club | \$3,060 | \$748 | | \$3,264 | \$816 | | |
| OEVT | \$2,060 | \$206 | | \$1,236 | \$309 | | |
| | <u>\$110,960</u> | <u>\$19,770</u> | | <u>\$117,396</u> | <u>\$29,349</u> | | |
| Delta USMS | \$6,436 | | | | | | |
| Delta LMSC | \$9,579 | | | | | | |