

Committee Name:	Florida LMSC Conference Call	Meeting #:	#2 of 2019
LMSC President:	Jillian Wilkins	Vice Chair:	Bob Jennings
Minutes recorded by:	Cheryl Kupan, Secretary	Date/time of meeting:	May 22, 2019 7:30pm EST

Motions Passed:

- 1) Approved a motion by Anna Lea Matysek to approve the last meeting's minutes.

Motion(s) Not Passed:

- 1) None.

Number of Board & Committee members present: 8

Committee members present (list all, including chair and vice chair): Scott Bay, Sheila Carpenter-van Dijk, Bob Jennings, Cheryl Kupan, Anna Lea Matysek, Jim Matysek, Jillian Wilkins and Meegan Wilson

Number of other FL LMSC members present: 0

MINUTES:

- 1) **WELCOME & ROLL CALL** (Jillian Wilkins): The call was called to order at 7:30pm EST.

- 2) **AWARDS SUMMARY:** Erin Condon not on the call.

- 3) **APPROVAL OF LAST MEETING'S MINUTES:** (Jillian Wilkins)

Motion by Anna Lea Matysek to approve the last conference call note with the suggested edits, 2nd by Cheryl Kupan. All voted in favor, none opposed. Motion passes.

- 4) **CLUB REGISTRATION INFORMATION** (Meegan Wilson)

Meegan Wilson: The registration numbers are down, but how far down?

Anna Lea Matysek: YTD 2019 compared to 2018 is -14% versus USMS that is currently -3% YOY.

Meegan Wilson: USMS has a new program /club trial for June, but clubs already have the ability to have someone try out the team for a month without registering. I think USMS is trying these programs and hope they work; going in the wrong direction. In the promotion they require your name and date of birth and I think its wrong to ask them for their date of birth.

Scott Bay: Head coaches did not receive emails about it. The messaging is confusing.

- 5) **CHAIR REPORTS:**

- a. **NEWSLETTER** (Sheila Carpenter-van Dijk)

For the August newsletter, the deadline to submit information is July 15, 2019.

- b. **REGISTRAR** (Meredith Moore)

Registrar Report as of May 22, 2019

As of today, we have 2,019 members registered: 54% male, 46% female.

Last year 2018 at this time, we had 2,352 members registered. So we are about 86% of last year.

We have 66 clubs registered in 2019 vs. 67 in 2018.

b. REGISTRAR (continued)

We welcome our new clubs in 2019:

BGFMS - BGFJCC Masters, Tampa

CCWC - Cape Coral Wellness Center

CNOLE - Club Seminole Masters, Tallahassee

FFST - Flagler Fluid Swim Team, Belle Terre

MRCO - Marco Island Masters Swim Club

OPAF - Orthotic and Prosthetic Activities Foundation, Orlando

PCSC - Palm Coast Swim Club

SRQY - Sarasota Family YMCA

SWAG - Swamp Water Aquatics, Gainesville

SWOUT - Swim Out, Orlando

LAKR - Windermere Lakers, Orlando area

6) CONVENTION (Jillian Wilkins)

Please email Jillian with your interest to attend this year's Convention. It's being held in St. Louis, MO, September 11-15, 2019.

7) OLD BUSINESS: None

8) NEW BUSINESS:

a. Jillian Wilkins: What can we do as an LMSC to create value? Some suggestions:

--developmental meets (for those who have never competed before)

--1 day meets as 2 day meets may be too much for people

Scott Bay: I think we need to go back and start from the ground and up.

Jim Matysek: Prices have been going up and its expensive to swim. If prices go up, you would expect to get additional value; not getting more for our money.

Cheryl Kupan: Are we losing out on any potential FL LMSC members from College Club swimming?

Anna Lea Matysek: there are about 5,000 participants/year of which only 150 have bridge USMS memberships.

b. Jim Matysek: The Clearwater Dog Days meet is on the calendar, but has not been sanctioned. Does anyone know anything about this meet?

Meegan Wilson: You'd have to ask Joannie, but I believe it will be a 1-day meet this year.

Motion by Scott Bay to adjourn, 2nd by All. All in favor, none opposed. Meeting adjourned at 8:12pm

FL LMSC Profit and Loss Statement	2019	Apr YTD 2019	2019	2018	Dec YTD 2018	2017	2016	2019
Income	Budget	Actuals	Actuals to Budget	Budget	Actuals	Actuals	Actuals	Notes
Registration Fees to LMSC	\$23,890	\$12,650	-\$11,240	\$23,202	\$22,304	\$20,246	\$25,604	2450 ind@\$8 + 62 club@\$11 + 164 OEVT@\$22
Donations	\$250	\$439	\$189	\$0	\$545			
Sanction Fees paid to LMSC	\$2,000	\$570	-\$1,430	\$0	\$2,245			LMSC pays: \$50 pool, \$50 of \$100 Recognition &
Interest	\$10	\$5	-\$5	\$15	\$12	\$12	\$12	OW: \$100 + \$5/person up to \$500 of max \$1000
Total Income	\$26,150	\$13,664	-\$12,486	\$23,217	\$25,106	\$20,258	\$25,616	
Expense								
Meet expense	\$5,643	\$984	\$4,659	\$10,954	\$5,929	\$8,353	\$9,293	
Convention	\$10,180	\$0	\$10,180	\$8,600	\$4,837	\$8,025	\$7,063	6 vote+3 auto voting+1 auto voting chair
Registration Fees to USMS	\$4,312	\$327	\$3,985	\$0	\$3,009			17 ind@\$43 + 7 club@\$43 + 164 OEVT@\$15
Conv Social	\$0	\$0	\$0	\$0	\$167	\$0	\$0	
Pan Am Meet Exp	\$0	\$0	\$0	\$9,000	\$9,000	\$0	\$0	
ALTS	\$450	\$75	\$375	\$600	\$225	\$75	\$750	6 people
Awards Banquet	\$475	\$432	\$43	\$494	\$456	\$494	\$388	
Sanction Fees	\$4,065	\$300	\$3,765	\$2,100	\$4,860	\$2,815	\$1,718	To Go: 5 pool meets. See Meet Expense
Registration Exp	\$1,340	\$479	\$861	\$1,340	\$1,265	\$1,259	\$885	727.50 2018 to IRS
Newsletter	\$0	\$0	\$0	\$0	\$0	\$0	\$13	
Web Site	\$12	\$0	\$12	\$12	\$0	\$12	\$18	
Gifts	\$600	\$0	\$600	\$900	\$318	\$505	\$245	
Fees	\$61	\$61	\$0	\$61	\$61	\$61	\$61	
Coach Cert	\$400	\$100	\$300	\$500	\$150	\$50	\$900	8 people
Office	\$51	\$234	-\$183	\$51	\$33	\$63	\$518	
Travel	\$1,400	\$0	\$1,400	\$1,400	\$0	\$387	\$77	
USMS Clinics	\$0	\$0	\$0	\$0	\$0	\$0	\$345	
Total Expense	\$28,989	\$2,992	\$25,997	\$36,012	\$30,310	\$22,099	\$22,274	
Profit/(Loss)	-\$2,839	\$10,672	\$13,511	-\$12,795	-\$5,204	-\$1,841	\$3,342	
FL LMSC Balance Sheet	Budget	Actuals	Varianc	Budget	Actuals	Actuals	Actuals	
Savings Account	\$24,320	\$36,978	\$12,658	\$27,159	\$36,973	\$39,954	\$39,941	
Checking	\$8,465	\$16,918	\$8,453	\$8,465	\$6,250	\$8,465	\$10,318	
Total Assets	\$32,785	\$53,896	\$21,111	\$35,624	\$43,223	\$48,419	\$50,259	
Liabilities and Net Assets								
Liabilities	\$0	\$0	\$0	\$0	\$0	\$0	\$0	
Net Assets	\$32,785	\$53,896	\$21,111	\$35,624	\$43,223	\$48,419	\$50,259	
Total Liabilities and Net	\$32,785	\$53,896	\$21,111	\$35,624	\$43,223	\$48,419	\$50,259	

2019 FL LMSC Apr YTD Budget Statement

Statement of Revenue and Expense				Statement of Assets and Fund Balances			
Revenue				Assets			
Individual Registrations		\$11,578		Cash-Checking Account		\$16,918	
Club Registrations		\$210		Cash-Savings Account		\$36,978	
One Event Registrations		\$814		Total Assets		\$53,896	
Transfers		\$48					
One Event converted to full		\$0					
Donations		\$439					
Sanction Fee		\$570					
Interest		\$5					
Total Revenue		\$13,664					
Expense				Fund Balance			
Individual Registrations to USMS		\$320		End of 2018		\$43,223	
Club Registrations to USMS		\$7		Net Excess (Deficit)		\$10,672	
One Event Registrations to USMS		\$0		YTD 2019		\$53,895	
Registration Expense		\$479					
Awards Banquet		\$432					
Meet Expense		\$984					
ALTS		\$75					
Sanction Fees paid to USMS		\$300					
Office Expenses							
Postage	\$229						
Copying	\$0						
Other	\$5						
Total Office		\$234					
Newsletter		\$0					
Website		\$0					
Convention							
Hotel	\$0						
Food	\$0						
Registration	\$0						
Transportation	\$0						
Social	\$0						
Total Convention including Social		\$0					
Gifts		\$0					
Fees		\$61					
Coach Certification		\$100					
Travel		\$0					
Total Expenditures		\$2,992					
Net Excess (Deficit) Revenue over Expense		\$10,672		Fund Balance		\$53,895	

FL LMSC Convention 2019 Worksheet St Louis MO- Based on 2017 BUDGET for Dallas		Feb YTD 2019					
2019 Notes: Convention Rate = \$180. Groselles no longer are Auto Voting			.30/mile car;650 miles	hotel 1/2 rate \$132 max 5 normal 4			5 voting are allotted, Optional to pay for travel and the remaining are
			Plane shuttle parking	\$30 tax, not all	Food = \$100	Total	Minimum Required
Type	Name Tentative	Convention	Travel				
FL Vote 1	Scott Bay	\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$620
FL Vote 2	Meegan Wilson	\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$620
FL Vote 3	Jillian Wilkins	\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$620
FL Vote 4	Cheryl Kupan	\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$620
FL Vote 5		\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$620
FL Vote 6		\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$620
Auto Voting 2	Laura Groselle ?	\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$620
Auto Voting 1	Jack Groselle ?	\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$0
Auto Voting 3	Joannie Campbel	\$170.00	\$500.00	\$350.00	\$100.00	\$1,120	\$0
Auto Voting Chair 1	Bob Jennings	USMS pays	USMS pays	USMS pays	\$100.00	\$100	\$100
Total						\$10,180	\$4,440

Online Entry Fees Reimbursed by the Florida LMSC for Sanctioned Events								
Meet Expense (Online Entry Fees)	Estimated # 2019 entrants	Proposed 2019 Budget (@ \$3/entrant)	# 2018 swimmers (est.)	Estimated 2018 cost	# 2017 swimmers	2017 Actual cost	# 2016 swimmers	2016 Actual cost
Valentine meet	192	\$ 576	192	\$ 700	196	?	183	\$ 737
St Pete SCY meet	114	\$ 342	114	\$ 400	138	?	153	\$ 463
Ocala Spring Meet	22	\$ 66	22	\$ 66	17	\$ -	13	\$ -
NTC Masters Spring Classic	0	\$ -	0	\$ -	45	\$ -	0	\$ -
Lido Key (OW)	200	\$ 600	164	\$ 2,013	177	\$ 2,133	158	\$ 1,892
Hurricane Man (OW)	250	\$ 750	195	\$ 833	305	\$ 1,220	332	\$ 1,350
Tropical Splash (OW)	225	\$ 675	148	\$ 591	256	\$ 750	311	\$ 1,089
Naples T2 meet	50	\$ 150	0	\$ -	0	\$ -	0	\$ -
Bumpy Jones meet	155	\$ 465	155	\$ 600	128	\$ 501	151	\$ 571
St Pete LCM meet	121	\$ 363	121	\$ 400	107	?	139	\$ 402
Pan Am Meet	0	\$ -	1709	?	0	\$ -	0	\$ -
Pan Am (OW)	0	\$ -	400	?	0	\$ -	0	\$ -
Ocala Fall Meet	22	\$ 66	22	\$ -	14	\$ -	18	\$ -
Dog Days/Tails End meet	60	\$ 180	60	\$ 200	0 (canc.)	\$ 119	78	\$ 250
Rowdy meet	350	\$ 1,050	350	\$ 1,950	302	\$ 1,373	347	\$ 1,940
Shark Tank meet	120	\$ 360	120	\$ 400	116	\$ 408	129	\$ 428
Swim DeSoto (OW)	0	\$ -	0	\$ -	0	\$ -	100	\$ 1,156
Total		\$ 5,643		\$ 8,153		\$ 6,504		\$ 10,278

OEVT Proposal	Total OEVT = \$27 & LMSC = \$7	Total OEVT = \$22 & LMSC = \$2	
FL LMSC Profit and Loss Statement	2019	2019	
Income	Budget	Budget	Delta
Registration Fees to LMSC	\$24,710	\$23,890	-\$820

Expense			
Registration Fees to USMS	\$4,312	\$4,312	\$0
Profit/(Loss)	-\$2,019	-\$2,839	-\$820
Total Assets	\$33,605	\$32,785	-\$820

	2019 #	Paid
Valentine meet	173	\$591

Last Meeting notes & Treasurer report

Anna Lea Matysek <kugrad@yahoo.com>

Fri, May 24, 2019 at 8:25 PM

One slight correction to Meredith's report: Last year, the TOTAL 2018 membership in the LMSC was 2,352. That was for the entire year (ending October 31), not as of this time (May, 2018) last year. So we aren't doing so bad. :)

FYI, here are the Florida LMSC membership totals for past years:

Year	Total Members	% increase (decrease)
1982	647	
1983	859	32.8%
1984	829	-3.5%
1985	937	13.0%
1986	1,117	19.2%
1987	1,058	-5.3%
1988	1,113	5.2%
1989	1,027	-7.7%
1990	915	-10.9%
1991	997	9.0%
1992	872	-12.5%
1993	1,011	15.9%
1994	992	-1.9%
1995	1,143	15.2%
1996	1,278	11.8%
1997	1,371	7.3%
1998	1,379	0.6%
1999	1,438	4.3%
2000	1,517	5.5%
2001	1,497	-1.3%
2002	1,409	-5.9%
2003	1,303	-7.5%
2004	1,479	13.5%
2005	1,530	3.4%
2006	1,639	7.1%
2007	1,673	2.1%
2008	1,688	0.9%
2009	1,757	4.1%
2010	1,851	5.4%
2011	1,915	3.5%
2012	2,007	4.8%
2013	2,144	6.8%
2014	2,300	7.3%
2015	2,417	5.1%
2016	2,708	12.0%
2017	2,433	-10.2%
2018	2,352	-3.3%

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Anna Lea Matysek
Florida Masters Swimming LMSC
Sanctions Chair & Top 10 Recorder
Sarasota, Florida
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Registrar Report May 22, 2019

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